

Posting Date: 6/5/2019

**American Shipping Company
Moonachie, NJ**

JOB SUMMARY

PRICING ANALYST

This role is to assist in the growth and development of our services as it pertains to ongoing sales efforts and overall operational efficiencies. As a member of our team, you will support USA Sales, Operations, and Global Partners and play a key role in development of existing and new clients.

Duties:

- Analyze Access Databases and apply critical thinking to report various costing models to USA and global sales personnel.
- Maintain accurate pricing matrix for key personnel within the organization.
- Develop and maintain relationships with operations and inside sales staff for ocean and air carriers where we hold service agreements.
- Research and compile marketing data on potential client for sales staff in USA and foreign agents.

Essential Requirements:

- Proficient computer skills with the Microsoft Suite of Products (Excel, Power Point, Access).
- Ability to communicate across all functional levels, foreign offices and clients.
- Extremely detail oriented.
- Minimum 1 year pricing experience in ocean transportation.

PLEASE SEND RESUME TO JOBS@SHIPAMERICAN.COM

*****PDF FORMAT ONLY, no other documents will be accepted*****

This position is for local residents only. Sorry, Visa / sponsorship not available