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NEWS FLASH

Market Update

Trump-Xi Summit Opens Door to Tariff Relief on 77 Chinese Product Categories

A new U.S.-China trade framework identifies myriad tariff lines covering Chinese imports for potentially more favorable treatment, but importers should wait for implementation guidance before changing any duty calculations.

The Trump-Xi summit in Washington has produced a new framework for U.S.-China trade, with 77 U.S. tariff lines covering Chinese imports identified for potential more favorable tariff treatment.

The announcement follows President Donald Trump's September 24 meeting with Chinese President Xi Jinping and the two countries' decision to operationalize the U.S.-China Board of Trade. Under the new "30-for-30" framework, approximately \$30 billion in non-sensitive goods on each side have been recommended for more favorable tariff treatment.

For U.S. importers, the list includes a wide range of consumer products, from toys and children's car seats to holiday decorations, linens and household appliances.

From the Trump-Xi Summit to the Tariff List

The September summit moved the U.S.-China trade relationship into a new phase focused in part on managing trade in non-sensitive goods.

According to the White House, the two countries reached consensus on recommendations covering approximately \$30 billion of goods in each direction. U.S. imports identified for potential favorable treatment include small appliances, toys, holiday decorations and children's car seats.

The U.S. Trade Representative said the recommendations represent the next step under the U.S.-China Board of Trade, which Trump and Xi established during Trump's May visit to Beijing.

77 HTSUS Lines in the U.S. List

The U.S. list includes 77 HTSUS tariff lines covering products such as:

- Fireworks
- Bed and table linens
- Electric blankets
- Microwave ovens
- Coffee and tea makers
- Toasters
- Christmas-tree lights
- Child safety seats
- High chairs and booster seats
- Toys
- Christmas ornaments and nativity items
- Playing cards and billiard equipment
- Sports equipment
- Fishing hooks and fishing line
- Artists' and cosmetic brushes
- Vacuum flasks and vessels

The official list also contains specific "Ex-Out" provisions, so it's important that importers review the complete product description rather than relying solely on the HTSUS number.

[VIEW THE COMPLETE U.S. PRODUCT LIST →](#)

The Fine Print Importers Need to Know

The product list does not establish an immediate new tariff rate for every listed product.

The terms of the 30-for-30 framework state that future tariff reductions will be determined and implemented through each country's domestic legal processes. The framework also calls for the two countries to monitor trade in the covered products and allows for potential adjustments to those lists.

Importers should therefore not change duty calculations or entry procedures solely because a product appears on the list.

What Importers Should Do Now

Review your HTSUS classifications. Compare Chinese-origin products currently being imported against the 77 listed tariff lines.

Check the Ex-Outs. Determine whether the merchandise actually meets the specific product description associated with the tariff provision.

Hold current duty calculations. Continue applying the tariff treatment currently in effect until implementation guidance establishes any new rate and effective date.

Prepare for implementation. Identifying affected products now can help importers respond quickly once U.S. agencies issue additional instructions.

Coordinate with your customs broker. Review potentially affected products before making changes to landed-cost calculations, sourcing decisions or entry procedures.

The List Is Out. Implementation Comes Next.

The Trump-Xi summit established the broader framework; the newly released product list provides importers with the first detailed look at the Chinese-origin goods that could be eligible for more favorable treatment.

For companies importing from China, classification and monitoring are the priorities now. The next important development will be U.S. implementation guidance explaining when and how the potential tariff treatment will take effect.

American Shipping will continue monitoring the U.S.-China trade framework and provide updates as additional guidance becomes available.

Sources:

U.S. Trade Representative: [Ambassador Greer Issues Statement on Announcement of Recommendations from the U.S.-China Board of Trade](#), September 27, 2026.

The White House: [Fact Sheet: President Donald J. Trump Advances a Fair and Reciprocal Relationship With China While Hosting Historic State Visit](#), September 25, 2026.

The White House: [Terms of Reference for the 30-for-30 Framework](#)

The White House: [Official U.S. Product List, 30-for-30 Framework](#)

Reuters: China, [U.S. agree to cut tariffs on \\$60 billion of goods](#), September 28, 2026.

Additional reporting: [International Trade Today](#), September 27, 2026.

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