



# THE AMERICAN COMPANIES

## “News Flash”

DATE: March 29, 2013

### American International Cargo Services Inc. Trans Pacific Eastbound GRI Announcement

To our valued clients:

As many of you are aware, the carriers operating in the Trans Pacific market have announced the following increases to take effect on April 1, 2013.

20'	\$320.00
40'	\$400.00
40HC	\$450.00
45'	\$505.00

In response to these proposed increases, our pricing teams in Asia and USA have been negotiating with our carriers to mitigate the levels announced. We are very pleased to inform our customers that we have SUBSTANTIALLY reduced the levels above and in some cases have taken no increases.

The outcome /success of our negotiations were unique to each carrier so your account executive will be providing you updates in our new Negotiated Rate Agreements (NRA). We appreciate the continued support demonstrated by all our clients and look forward to providing you many years of service.

Kind regards,

The American Companies

#### OFFICE LOCATIONS

Moonachie, NJ (201-478-4600) \* Long Beach, CA (562-435-2327) \* Bensenville, IL (630-860-0782) \* Irving, TX (201-478-4714) \* Jacksonville, FL (201-478-4716)

#### USA DOMESTIC GROUND AND AIR OPERATIONS

Asheville, NC 28803 (828-974-3001)

#### 3PL LOCATIONS

\* Commerce, CA \* Rancho Dominguez, CA \* Bensenville, IL \* Fairview, NJ